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EASTERN  
DAIRIES  
LIMITED

**Annual Report**  
**for the year ending**  
**31st March, 1929**

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EASTERN  
DAIRIES  
LIMITED



ENTRANCE TO ELMHURST DAIRY, LIMITED  
AND  
EASTERN DAIRIES LIMITED

# EASTERN DAIRIES, LIMITED

ANNUAL REPORT

FOR THE YEAR ENDED

MARCH 31st,

1929

*Submitted at the Third Annual Meeting  
held on the 30th day of May,  
Nineteen Twenty-Nine*

# EASTERN DAIRIES, LIMITED

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## **OFFICERS**

### ***President***

P. A. THOMSON, Montreal

### ***Vice-President and Managing Director***

W. R. AIRD, Montreal

## **DIRECTORS**

W. R. AIRD . . . . .	Montreal
A. J. NESBITT . . . . .	Montreal
C. B. PRICE . . . . .	Montreal
P. A. THOMSON . . . . .	Montreal
H. R. TRENHOLME . . . . .	Montreal

E. W. KING, Secretary-Treasurer

### ***Fiscal Agents***

NESBITT, THOMSON & COMPANY, LIMITED

### ***Transfer Agents***

MONTREAL TRUST COMPANY

### ***Auditors***

P. S. ROSS & SONS

***To the Shareholders:***

**Y**OUR DIRECTORS have pleasure in submitting their Annual Report for the year ended March 31st, 1929, accompanied by the Profit and Loss Account and a Consolidated Statement of Assets and Liabilities, duly certified by the Company's Auditors.

During the year the business of your subsidiaries has enjoyed continuous expansion, resulting in a considerable increase in the Earnings from Operations. All of the plants have been maintained in a high state of efficiency and the excellent quality of the products fully protected.

The new plant of Elmhurst Dairy, Limited, Montreal, was completed during the year and was formally opened on October 15th, 1928. Its appearance and appointments have attracted considerable attention in Montreal and thus contributed to the substantial increase in Sales and Earnings of your subsidiary. It is recognized as one of the finest dairy plants on this continent, providing for a very large increase in production without extra equipment or expense.

This building also houses the Head Office of Eastern Dairies, Limited.

On May 1st, 1928, Elmhurst Dairy, Limited, acquired all the Capital Stock of the McEwen Milk Company, Limited, Outremont, for the purpose of extending the business and facilitating the service of your subsidiary in that locality. The operations of this Company were transferred to the new Elmhurst plant upon its completion in October 1928, and the McEwen plant used only as a distributing depot. The benefits resulting from this consolidation, which were enjoyed for five months of the year under review, will be more clearly reflected in the Earnings of Elmhurst Dairy, Limited, during the current year.

In the City of Winnipeg and the surrounding territory your subsidiary Crescent Creamery Company, Limited, has again enjoyed a large measure of success. Sales and Earnings are both in excess of the previous year.

On March 15th, 1929, your Company acquired control of The Farmers Dairy Company, Limited, Toronto, through the purchase of Common Stock, ninety-nine percent of which had been received to May 15th, 1929. This acquisition was deemed advisable in order to extend the business and facilitate the service

## EASTERN DAIRIES, LIMITED

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of your Company in the City of Toronto. The continuous increase in the demand for the products of your Company had exceeded the capacity of the plant and buildings operated by Acme Dairy, Limited. Consolidation of these two companies, already nearing completion, places your Company in the premier position in the dairy business in the City of Toronto, and the economies thus effected should materially increase the Earnings during the current year.

During the year Acme Dairy, Limited, Toronto, entered the Ice Cream field. The demand for this product so far exceeded our expectations that it was necessary to enlarge the plant, and it is confidently expected that Sales and Earnings of this department will be considerably increased during the current year.

The operations of The Producers Dairy, Limited, Ottawa, have been continued with success. This Company with its subsidiaries — Hull Dairy, Limited, Hull, Que., and Shawville Creamery, Shawville, Que., serves the City of Ottawa and surrounding territory and also operates a Butter manufacturing plant in the town of Almonte, Ont.

The Technical Department, which embraces both control and research, has been engaged in organizing the systematic control of the various plants, together with the study of numerous problems affecting economical operation and production. This department has been devoted to the improvement of operating conditions, utilization of otherwise waste material, and other investigations leading to new developments which should result in more efficient methods of handling milk supply.

Your Directors continued the policy of establishing and maintaining a continuous growth in the business of your subsidiaries, incurring considerable expense through advertising, sales promotion and the improvement of the quality of the products. Evidence of the success of this policy is shown in the expansion of your Company, which since its organization in 1926 has developed into the largest organization of its kind in the Dominion of Canada.

Your Directors are pleased to express their appreciation of the efficient services rendered during the past year by the officers and staff of your Company.

Submitted on behalf of the Board.

P. A. THOMSON,  
President.

# E A S T E R N D A I R I E S , L I M I T E D

## CONSOLIDATED SURPLUS ACCOUNT AS AT 31st MARCH, 1929.

Balance at Credit 31st March, 1928, before providing for Federal Income Tax		\$ 34,107.06
DEDUCT:		
Prior year adjustments.....		3,725.71
		\$ 30,381.35
ADD:		
Profit from Operations.....	\$432,257.85	
Miscellaneous Income.....	34,543.48	466,801.33
		\$497,182.68
DEDUCT:		
Dividends Preferred Stock.....		\$244,573.00
		252,609.68
Transferred to Reserve for Depreciation.....		175,000.00
		175,000.00
Balance at Credit 31st March, 1929, before providing for Federal Income Tax		\$ 77,609.68

**EASTERN DAIRIES, LIMITED**  
**CONSOLIDATED BALANCE SHEET**

AS AT MARCH 31st, 1929.

<b>Assets</b>	
Cash on Hand and in Bank.....	\$ 145,985.60
Accounts Receivable.....	371,572.93
Inventories.....	194,963.16
Investment Securities (at cost) and Accrued Interest.....	359,899.30
Agreements of Sale.....	81,530.41
Investments held in trust.....	39,500.00
Life Insurance—cash surrender value.....	2,625.00
	<b>\$1,196,076.40</b>
Investment—The Farmers Dairy Company, Limited.....	2,447,280.00
Land, Buildings, Plant, Machinery, Equipment, Furniture and Fixtures, based upon replacement values determined by Canadian Appraisal Com- pany, Limited, with subsequent additions at cost and Goodwill.....	5,117,170.53
Prepaid and Deferred Expenses.....	49,659.07
	<b>\$8,810,186.00</b>

<b>Liabilities</b>	
Bank Loans (Secured).....	\$ 357,000.00
Accounts Payable and Accrued Liabilities.....	326,311.91
Salesmen's Bonds.....	32,546.75
Unredeemed Tickets.....	12,989.11
Preferred Dividends (payable 16th April 1929).....	61,222.00
	<b>\$ 790,069.77</b>
Mortgages Payable.....	6,100.00
Bank Loan re The Farmers Dairy Company, Limited.....	2,447,280.00
<b>RESERVES:</b>	
Bad Debts.....	26,072.55
Depreciation.....	882,539.00
<b>Capital of Subsidiaries in Hands of Public:</b>	
Crescent Creamery Company, Limited:	
7% Cumulative Preferred Stock Issued and Outstanding 10,000 shares of \$100.00 each.....	1,000,000.00
<b>Capital:</b>	
7% Cumulative Preferred Stock Authorized 50,000 shares of \$100.00 each.....	<b>\$5,000,000.00</b>
Issued and Outstanding 25,000 shares.....	2,500,000.00
<b>Common—</b>	
Authorized 200,000 shares of No Par Value Issued and Outstanding 74,099 shares.....	1,080,515.00
<b>Surplus—subject to Income Tax.....</b>	<b>\$ 77,609.68</b>
	<b>\$8,810,186.00</b>

Approved on behalf of the Board:

P. A. THOMSON (Director).

W. R. AIRD (Director).

**TO THE SHAREHOLDERS,  
EASTERN DAIRIES LIMITED,  
MONTREAL,**

GENTLEMEN

WE have compared the attached Consolidated Balance Sheet as at 31st March 1929 with the books and records of Eastern Dairies, Limited, and its subsidiaries, with the exception of The Producers Dairy, Limited, audited statements for which have been furnished to us.

We certify that, in our opinion, the Consolidated Balance Sheet exhibits a true and correct view of the affairs of Eastern Dairies, Limited, and its Subsidiaries as at 31st March 1929, according to the best of our information and the explanations given to us, and as shown by the books of the Companies examined by us and the audited statements furnished to us.

MONTREAL, May 8th, 1929.

P. S. ROSS & SONS,  
Chartered Accountants.



Main Plant,  
Elmhurst Dairy, Limited

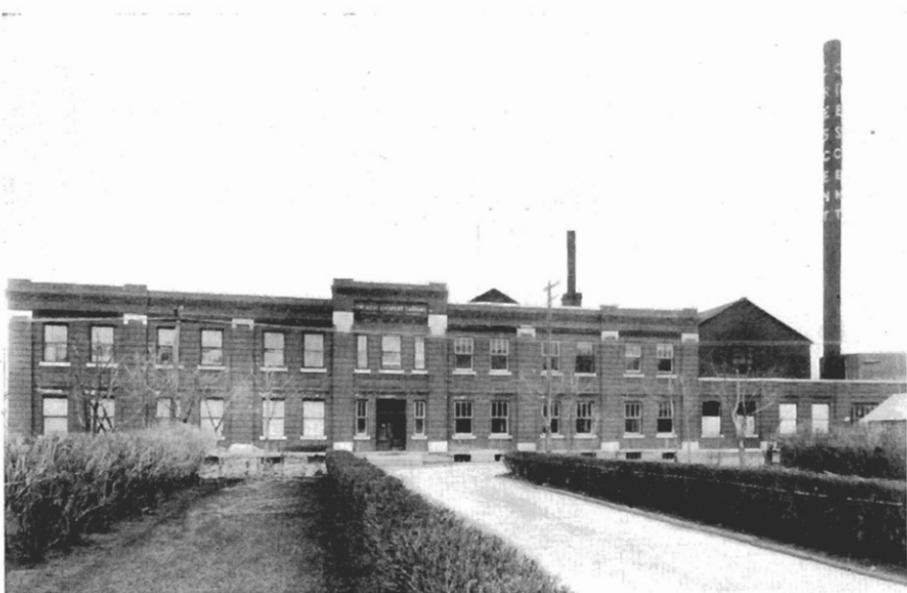
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MONTREAL, QUE.

**ELMHURST DAIRY, Limited**

Dairy . . . . .	7040 Western Avenue
Distributing Depot . . . . .	101 River Street, Verdun
“ “ . . . . .	6240 Hutchison Street, Outremont
Creamery . . . . .	Richmond, Que.
“ . . . . .	L'Avenir, Que.

C. B. PRICE, Managing Director



Main Plant  
Crescent Creamery Co., Limited

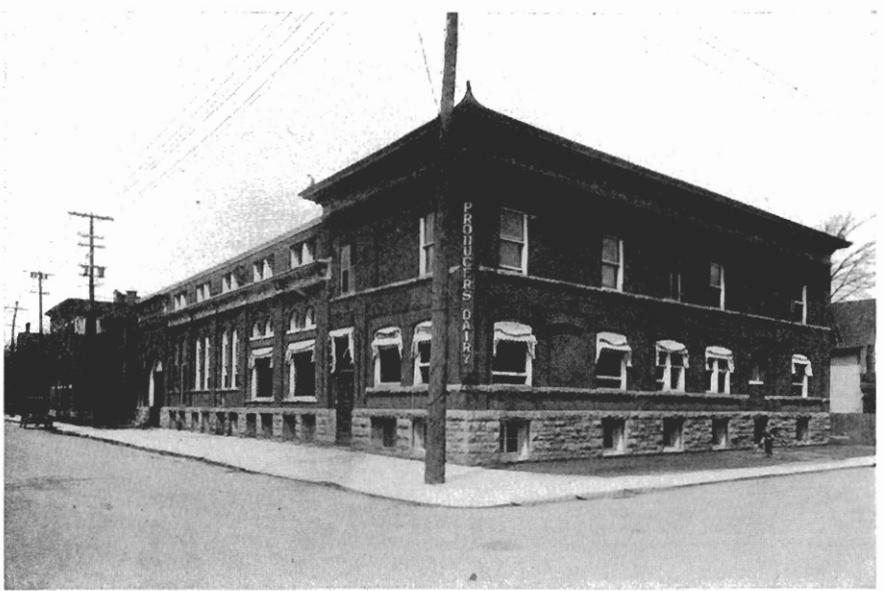
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WINNIPEG, MAN.

**CRESCENT CREAMERY COMPANY, Limited**

Dairy . . . . .	542 Sherburn Street
Ice Cream Plant . . . . .	86 Burnell Street
Storage Plant . . . . .	85 Lombard Street
Branch . . . . .	Killarney, Man.
“ . . . . .	Portage la Prairie, Man.
“ . . . . .	Swan River, Man.
“ . . . . .	Vita, Man.
“ . . . . .	Yorkton, Sask.

F. J. DONEGANI, Managing Director



Main Plant,  
The Producers Dairy, Limited

OTTAWA, ONT.

**THE PRODUCERS DAIRY, Limited**

Dairy . . . . .	275 Kent Street
Distributing Depot . . . . .	200 Boulevard St. Joseph, Hull, Que.
Creamery . . . . .	Almonte, Ont.
“ . . . . .	Shawville, Que.
Cheese Factory . . . . .	Township of Ramsay, Ont.
“ . . . . .	Appleton, Ont.

BOWER HENRY, President and Manager.



Main Plant  
The Farmer's Dairy Co., Limited

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TORONTO, ONT.

**ACME DAIRY, Limited**

Dairy . . . . .	21 Essex Avenue
Ice Cream Plant . . . . .	254 Berkeley Street
Distributing Depot . . . . .	132 Sixth Street, New Toronto
Creamery . . . . .	Eastwood, Ontario

D. M. AIRD, President and Manager.

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**THE FARMERS DAIRY COMPANY, Limited**

Dairy . . . . .	Walmer Road and Bridgman Street
Ice Cream Plant . . . . .	68 Davenport Road
Distributing Depot . . . . .	2359 Danforth Avenue
Powder and Condensing Plant . . . . .	Napanee, Ont.
“ “ “ . . . . .	Sydenham, Ont.

HON. GEO. S. HENRY, President



RECEPTION ROOM  
ELMHURST DAIRY LIMITED







